

10 Pre-Qualificatoin Questions You Must Ask

WHAT HAVE YOU DONE TO ACCOMPLISH YOUR GOALS?

3

WHAT INSPIRED YOU TO BOOK A CALL WITH ME, INSTEAD OF SOMEONE ELSE?

1

WHAT ARE YOUR 6-MONTH BUISNESS GOALS?

2

WHAT IS HOLDING YOU BACK FROM REACHING YOUR GOALS?

4

WHERE ARE YOU IN YOUR JOURNEY?
Replace "journey" with a more specific outcome.

5

HOW COMMITTED ARE YOU TO REACHING YOUR GOALS?

This is a scaling question.

6

ARE YOU READY TO MAKE A FINANCIAL AND TIME INVESTMENT TOWARD REACHING YOUR GOALS, IF THE OPPOTUNTIY IS RIGHT?

7

This is a "Yes" or "No" question.

IS THERE ANYONE YOU MAY HAVE TO SPEAK WITH BEFORE MAKING A COMMITMENT?

8

This is a "Yes" or "No" question.

IF SO, CAN YOU BRING THEM TO THE CALL?

This is a "Yes" or "No" question.

9

ARE YOU INTERVIEWING WITH OTHER COACHES OR PROGRAMS?

10

This is a "Yes" or "No" question.